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# THE Business Journal

OF WEST CENTRAL OHIO

## Quality products, people contribute to success of New Bremen Machine & Tool

Competing in a global marketplace is challenging even in good economic times. Add a recession to the mix and the fact that manufacturing and corresponding jobs are quickly dwindling, the ability to survive can become difficult.



But not for New Bremen Machine & Tool, the 81 year-old company headquartered in New Bremen, Ohio.

Since opening its doors, the company has expanded three times to new locations, all within the town of New Bremen.

The company's success is rooted in the character and dedication of its employees, pride in their work, honesty and mutual respect "Good, honest people stand behind their products," says Jay Bergman, who along with Randy and Bob Roth run the day-to-day operations of the firm. When something leaves this plant, not matter where it is going, our name is on it and you can be sure we've done everything we can to produce the highest quality part possible."

The family-owned business handles die-making, wire EDDM, CNC machining, production stamping fixtures/gages, detailed machining and grinding for companies throughout the world.

It specializes in complex stamping and form work for the automotive and appliance industries. About 50% of the business is focused on designing and producing stamped products and their required tooling in-house. The remaining half is dedicated to producing tooling for outside companies.

Additional industries the company serves includes lawn and garden, heavy truck, garage doors, computer hardware and more. While the company is known for its tooling operations, it's the stamping end of

the business management is trying to grow.

And to grow this business segment requires new and advanced technology. New machinery and presses have been purchased to meet the demands and requirements of new and existing customer base.

With more contracts heading overseas, many U.S. machine shops have to differentiate themselves in order to compete. New Bremen Machine has met this challenge head-on

"We can't stop the simple work from going overseas, continued Jay. But my treating customers with honesty and respect and producing a quality product coupled with the latest technological advances and equipment, we will continue to grow."

## SMS proTECH achieves advanced wireless LAN specialization from Cisco

SMS proTECH announced today that it has again achieved the annual Advanced Wireless LAN Specialization from Cisco®. This specialization recognizes SMS proTECH as having fulfilled the training requirements and program prerequisites to sell, deploy and sup-

port advanced Cisco Wireless LAN solutions.

"SMS is proud to continue our longstanding partnership with Cisco and to maintain our advanced technology certification and status," Jeff Boate, President SMS proTECH. We spend many hours training and then testing to remain up-to-date in an ever changing technology field."

"As a Cisco Advanced Wireless LAN Specialized Partner, SMS proTECH's training investment ranks them among the industry's most-qualified in providing wireless LAN solutions," said Alex Thurber, senior director of wireless LAN

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## Garmann-Miller Architects

Labeling the past year, 2009, as "busy" with steady growth, Garmann Miller Architects is ready for the future.

If past accomplishments are indicators, the future is very bright.

Two months ago the firm was awarded the "Award of Excellence" for project work on The Heart Institute of Northwest Ohio. Previous awards received by the regional firm was 1999, 2006 and the 2009



H.A. Dorsten Jason Schulte, Gail Siegel, Laura Little award for "Merit Design Award

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